



MONTH	VALUE ADDS	PRODUCT FOCUS	EDITORIAL FEATURES				BONUS DISTRIBUTION
<b>JANUARY</b> ISSUE CLOSE: 12/4/19 MATERIALS DUE: 12/6/19	<b>AHR Expo Package</b>	<b>IAQ</b>	CO <sub>2</sub> Systems	DOAS	Furnace Troubleshooting	Proper Brazing Techniques	<b>AHR EXPO</b>
<b>FEBRUARY</b> ISSUE CLOSE: 1/3/20 MATERIALS DUE: 1/6/20	<b>Tech Solutions</b>	<b>Automation</b>	Walk-In Coolers & Freezers	Rooftop Unit Installation	EC Motors	Using AR/VR in Training	
<b>MARCH</b> ISSUE CLOSE: 2/5/20 MATERIALS DUE: 2/7/20	<b>Showcase Shuffle</b>	<b>Refrigerants</b>	Compressor Service	Air Balancing	Installing Multi-Head Mini-Splits	Multimeters, Voltmeters, Ammeters	<b>HVACR EDUCATORS &amp; TRAINERS CONFERENCE</b>
<b>APRIL</b> ISSUE CLOSE: 3/4/20 MATERIALS DUE: 3/6/20	<b>Post-AHR Expo Package</b>	<b>Best of the AHR Expo</b>	Small Reach-Ins	Installing VRF Systems	Cooling Season Startup	Proper Evacuation Techniques	
<b>MAY</b> ISSUE CLOSE: 4/1/20 MATERIALS DUE: 4/3/20	<b>Showcase Shuffle</b>	<b>Chillers</b>	HFOs and Replacement Refrigerants	Water-Source Loop Systems	Residential System Sizing	Top Trade Schools	
<b>JUNE</b> ISSUE CLOSE: 5/6/20 MATERIALS DUE: 5/8/20	<b>Tech Solutions</b>	<b>Filters</b>	Ammonia Systems	ASHRAE Fresh Air Requirements	EC Motors II	Refrigerant Manifolds	<b>SKILLSUSA</b>
<b>JULY</b> ISSUE CLOSE: 6/3/20 MATERIALS DUE: 6/5/20	<b>Showcase Shuffle</b>	<b>HVAC Cleaners</b>	Servicing Supermarket Rack Systems	Communicating Controls for Unitary Equipment	Split System Troubleshooting	Thermal Imaging	
<b>AUGUST</b> ISSUE CLOSE: 7/8/20 MATERIALS DUE: 7/10/20	<b>Showcase Shuffle</b>	<b>Hand &amp; Power Tools</b>	R-290 and Other Hydrocarbons	Duct Sealing	Troubleshooting Mini-Splits	IoT and HVAC Controls	
<b>SEPTEMBER</b> ISSUE CLOSE: 8/5/20 MATERIALS DUE: 8/7/20	<b>Tech Solutions Interviews</b>	<b>Work Trucks</b>	Critically-Charged Systems	Fan Walls	Heating Season Startup	Industry Certifications	<b>ATMOSPHERE AMERICA</b>
<b>OCTOBER</b> ISSUE CLOSE: 9/2/20 MATERIALS DUE: 9/4/20	<b>Company Profile</b>	<b>IoT</b>	Defrost Systems	Troubleshooting Rooftop Units	Hydronics	Hand Tools	
<b>NOVEMBER</b> ISSUE CLOSE: 10/5/20 MATERIALS DUE: 10/7/20	<b>Showcase Shuffle</b>	<b>Boilers</b>	Refrigeration Controls	Hot & Chilled Water Pump Packages	Geothermal Heat Pumps	Refrigerant Recovery	
<b>DECEMBER</b> ISSUE CLOSE: 11/4/20 MATERIALS DUE: 11/6/20	<b>Pre-AHR Expo Package</b>	<b>AHR Preview</b>	Screw Compressors	Air Handlers & Fan Coil Units	Power Venting	Capacitors	<b>HARDI ANNUAL CONFERENCE</b>

\*For Detailed Ad Perk descriptions, see Marketing Opportunities page or contact an Ad Sales Rep. \*\* Editorial topics are subject to change.